

# **LEADERSHIP**

## ***Achieving "Greatness" as a Leader***

**LENGTH:** 1 day

**PURPOSE:** What makes great leaders? Is it their courage? Their business acumen? Their expert knowledge? Their ability to organize?

Truly great leaders have a specific blend of skills. But they also possess something else; certain characteristics which are harder to define. If you're in a leadership role, then you've likely wondered how you can move to that "next level," going from good to great leadership.

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### **Course Outline**

#### ***How to Become an Advanced Leader***

It takes time and effort to become an advanced Leader. But the good news is that it can be done, especially if you have the passion to try.

#### **Develop Humility**

Leaders are humble people. So, learn why **humility** is important, and make sure that you understand – at a deep, emotional level – why arrogance is so destructive. Then ensure that you behave in a humble way – for example, whenever your team has success, make sure that credit goes to them for their hard work.

Conversely, as a leader, you're responsible for your team's efforts, even when things go wrong.

#### **Ask for Help**

Leaders are sometimes mistakenly thought of as "weak," because they ask for help when they need it.

However, learning how to ask for help is a genuine strength, because it lets you call upon the expertise of someone stronger in an area than you are. The result? The entire team or organization wins; not just you.

#### **Take Responsibility**

A top attribute of Leaders is taking responsibility for your team's mistakes or failings.

So make sure that you take responsibility for your (and your team's) actions.

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### **Develop Discipline**

Leaders are incredibly disciplined in their work. When they're sure of a course of action, no matter how difficult it is, they stick to their resolve.

If you know in your heart that you're right, then don't let naysayers dissuade you from a course of action. It's always important to listen to differing opinions, of course, but don't let fear be your driving motivator when you make, or change, a decision.

### **Find the Right People**

Leaders depend on the people around them. They spend time finding the right people, and helping them to reach their full potential.

If you're a leader or manager already, then you probably know without thinking who your best people are. However, you sometimes have to challenge these assumptions.

### **Lead with Passion**

Leaders are passionate about what they do, and they're not afraid to show it.

When you demonstrate to your team members that you love and believe in what you're doing, they will too. If you're having a hard time finding passion in your work, then you need to search for the human element in what you're doing.

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